Grant Writing Workshop

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Introduction

- Purpose of this course is to overview strategies and techniques in writing and maintaining funding through mostly grants.
- Review of Syllabus
- Issues
  - Budget Cuts
  - Competition
  - Rising Prices
  - Increasing Qualifications
  - Government Recovery Money
Topics of Discussion

- What is a Grant?
- Who gets them?
- Why do they get them?
- Who gives them?
- When do they get them?
- How do they get grants?
- How can we put the you in grants?

- Fundraising is here because……
- Development is here because……
GrantSeeking and GrantMaking Activities

- Grants are not for everyone and everything.
- Supporting information and examples are.....
- How do and will grants/fundraising fit into your life?
What do We need to do?

- Do the Research.
- Knowledge and Understanding. Be Honest. Open?
- Dot all the I’s and Cross the T’s.
- Talk, Think, Review, and Review.
- Continue and Continue.
Partners and Coalitions

- Why collaborate? Details about this topic
- Making a Great Show to Funding Groups…. Meetings, Newsletters, creating Consortiums.
- Getting more grants, donations…..Successes.
Issues with Grants

- Examples
- What did you learn?
- What do you want to gain here?
What This Means to Us

- You can Strategize and Learn key concepts.
- Summary of key points you want to remember.
Assignments

- Reading
- Client and Partner Choices
- Needs Statement and Data Gathering
- Reports, Writing, Follow-ups
- Newspapers and Journals