25 Tips to Increase Your Chances of Winning Grants In The Only Grant Book You will Ever Need

by Ellen Karsh and Arlen Sue Fox, 2003.

• 1. Incorporate as a Tax-exempt Organization.

• 2. Take Stock of your own organization.

• 3. If You Are Not a 501 (c) 3, Link up Now with an Organization That is!

• 4. Find a the Foundation Center Library.

• 5. Get Online.

• 6. Find the Right Funding Opportunity.

• 7. Read the Guidelines.

• 8. Do Your Homework.

• 9. Read the Instructions.

• 10. Get Organized....Now.

• 11. Give yourself Plenty of Time to Prepare the Proposal, Especially if it is for a Government Agency.

• 12. Try to Bring Partners Into Your Project Early.

• 13. Speak With The Program Officer.

• 14. Call for Technical Assistance During the Preparation of a Governmental Proposal.

• 15. Do Not Use Acronyms!

• 16. Watch Your Language.

• 17. Use the Language of the Grantmaker.

• 18. Repeat Yourself When You Are Asked.

• 19. Give Grant Proposal Reviewers a Break.

• 20. Create a Checklist.

• 21. Be Sure Each Section of the Proposal is Consistent with Every Other Section.

• 22. Use the Application Package’s Topic as the Headings In Your Own Proposal.

• 23. When designing Your Program Objectives, Be Realistic.

• 24. Know How You Will Recognize Success.

• 25. Read the Instructions.